

# COMPANY FACT SHEET



Funguo Investments Limited (Funguo) is a leading investment firm that provides investment options to a significant and diversified investor client base that includes large corporations, government departments, groups and individuals across multiple asset classes. Funguo's investor clients typically have a bias to alternative assets such as private equity and unlisted real estate. In addition to the investor client, Funguo has a second client: entrepreneurs in search of capital for their business ventures. Funguo is headquartered at Nairobi's Uchumi House, Aga Khan Walk.

## AT A GLANCE



Founded – 1987



Shareholders – 390



Net Assets – Ksh 2.2billion

## EXECUTIVE LEADERSHIP

Joseph Kimani - CEO

Martin Irungu - INVESTMENTS MANAGER

Lucy Mwangi - FINANCE & ADMIN MANAGER

## VISION , MISSION AND VALUES

### VISION

To be Kenya's Leading  
Patient Equity  
Capital Provider

### MISSION

To acquire significant  
minority stakes in strong  
growth and cash generative  
businesses and to  
provide direction  
through the Board

### CORE VALUES

Funguo is built on focus on our customers  
(we are **CUSTOMER CENTRIC**), **INTEGRITY**  
and **INNOVATION**, we are **PROACTIVE**  
and act **PROFESSIONALLY** at all times.  
We embrace best practices in corporate  
**GOVERNANCE**.

## FUNGUO INVESTMENTS DIVERSITY

FIL invests in the following asset  
classes:

Private (Unquoted) Equity

Real Estate

Quoted Equity

Fixed Income & Money Markets

Energy

## STAYING TRUE TO OUR VALUES

We have enthusiastically embraced our core responsibility of creating wealth for our clients. We pride ourselves in operating seamlessly across all our investments and hence create wealth for our clients. It is these values that guide us in our interactions with our clients (investors and business owners), our business partners and other stakeholders of the business.

## STOCK

Funguo shares are traded at the Over The Counter (OTC) market, brokered by Old Mutual Securities and Faida Investment Bank.



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## WHY RELATIONSHIPS MATTER TO US

We believe that the secret to thrive in business is in cultivating healthy relationships with our clients. We focus on developing long-term relationships with our stakeholders. For instance, these relationships help us understand the businesses of our entrepreneur clients intimately and help them achieve their business objectives.

Creating strategic partnerships and alliances with our clientele has helped us receive valuable referrals, enabling us expand our reach and enter new relationships. More than 50% of the investment opportunities that we get are as a result of direct referrals.


Our business strategy continues to yield advantages for all of our stakeholders., We are therefore able to deliver steady, consistent, and profitable growth for our shareholders.

In a nutshell for us, business is only as strong as the people and the relationships that support it.

## COMMITMENT TO THE CUSTOMER

Our customers should expect nothing less than the best possible service every time they deal with one of our representatives in person, by letter, on the telephone or through email.

We strive to improve the quality of the services that we provide, and aim to meet and exceed our customers' needs and expectations.

A photograph of a man in a dark blue suit and tie, looking down at a tablet computer he is holding. The background is dark, and the lighting highlights the man's profile and the tablet.

**We focus on developing long-term relationships with our stakeholders.**

## SOCIAL MEDIA



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[www.funguoinvestments.co.ke](http://www.funguoinvestments.co.ke)